



BARNARD  GRIFFIN

Quality, Consistency, and Character

# Differentiation & Appeal

## Why Barnard Griffin

**A family legacy deeply rooted in the Columbia Valley**

Barnard Griffin has pioneered quality wine production in Washington State since 1983. With Rob Griffin as Head Winemaker and his wife Deborah Barnard as Co-Owner, Barnard Griffin continues to be a family operation with their daughter, Megan Hughes, as Second Generation Winemaker and Enologist.

**Barnard Griffin utilizes its unmatched institutional knowledge of Washington's various terroirs and vineyards to source top quality grapes**

Decades-long relationships with family farmers allow Barnard Griffin to get the absolute best of their sites. The ability to work with incredible grapes means that our winemaking team uses a gentle and deft approach to craft wines that embody Eastern Washington's generous sunshine, cool nights, volcanic basalt, and windblown loess soils of the region.

**An unwavering commitment to quality, consistency, and character are the guiding forces to our processes**

Our decisions at Barnard Griffin are driven by a desire to put the absolute best wine in your glass, regardless of your budget. We strive to make exceptional wines that speak of place; this starts with having the highest standards for our growers and our winery's production.



# *Founding Family*



**Rob Griffin**

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Founder & Winemaker



**Deborah Barnard**

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Founder



**Megan Hughes**

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Second Generation Winemaker

# Our History

1975

Rob Griffin graduated with Honors with a B.S. Fermentation Science from UC Davis. Worked as a Cellar Rat at Buena Vista in Sonoma until 1977.



1977

24 year old UC Davis grad, Rob Griffin, leaves his native California and heads north to become Winemaker at Preston Cellars, one of Washington's first wineries.

1985

Daughter Elise Barnard is born.

1988

Daughter Megan Hughes is born.



First to crush Cabernet Sauvignon from famed Ciel du Cheval.

1978

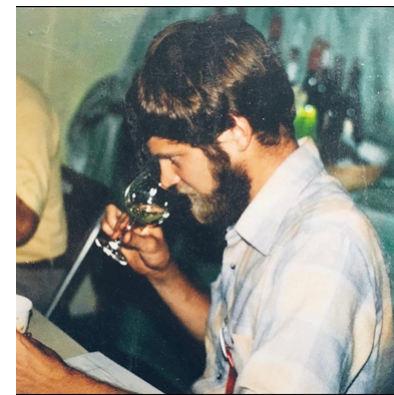


1980

Rob racks up accolades as Washington's resident wunderkind winemaker.

1983

Rob becomes GM/Head Winemaker at The Hogue Cellars and started a little side project with his wife, Deborah, called Barnard Griffin.



BARNARD  GRIFFIN



# Our History



1996

Barnard Griffin's home on Tulip Lane in Richland is ready for business.

2016

Rob celebrates his 40th harvest in Washington and becomes the longest tenured winemaker in state history.



2020

Barnard Griffin opens up its first satellite tasting room, in Vancouver, Washington.



Megan Hughes (née Barnard Griffin) joins her parents in the family business.

Nearing her 10th harvest is Assistant Winemaker Megan Hughes, following in her father's footsteps as she helps take her family's legacy into the future.

2019



2010



2022

The Woodinville tasting room makes it's opening debut in December 2022.

BARNARD  GRIFFIN

# Mission

## A commitment to quality, passed from generation to generation.

**Starting a winery and maintaining its trajectory for nearly 40 years is no small feat.**

Barnard Griffin has pioneered quality wine production in Washington State since 1983. With Rob Griffin as Head Winemaker and his wife Deborah Barnard as Co-Owner, Barnard Griffin continues to be a family operation with their daughter, Megan Hughes, as Second Generation Winemaker and Enologist.

Decisions at Barnard Griffin are driven by Rob and Deborah's lifelong dream to make world-class wines on their terms: a desire to put the absolute best wine in everyone's glass, regardless of their budget. Barnard Griffin strives to produce exceptional wines that speak to the Columbia Valley—a journey that starts with having the highest standards for growers and the winery's production.





# Values

## A winemaking history deeply rooted in Washington State...

1

Our family is the center of our business and we understand the importance of close bonds. We hope you can enjoy our wines while creating treasured memories with your loved ones. Wine is for sharing, and we want you to raise a glass of Barnard Griffin with those who are dearest.

2

Every bottle is an opportunity to establish a relationship with you, and we aim to produce wines that consistently deliver the truest expression of varietal character and our Washington state terroirs, surpassing expectations and creating memories for you and yours.

3

Washington's history is relatively short in the world of wine. Still, with nearly forty vintages under our belt, we hold some of the most profound experience and knowledge of our state's vineyards. Our multi-generational history puts us at the center of that story, and we hope to continue it for decades to come.

# Winemaking

**Starting in 1977 Rob has spent more years making Washington wine than anyone.**

Our philosophy dates to the days when Washington wines were almost completely unknown. We've always had to be ambassadors for the concept of Washington wine written large, not just one corner but the whole region.

Rob's original goal was to make clean, beautifully balanced wines that were flavorful and true to classic varietal character. In many cases, we blend grapes from different subregions to make wines that express Washington as a place, wines evocative of the Northern latitude and unique geography and geology of Washington.

These are genuine wines made by a family, and the tradition continues with Megan in the second generation. Made by one than one generation for more than one generation.





# Signature Portfolio

Barnard Griffin's Signature collection offers delicious, easy drinking classics for everyday enjoyment. All of them are available for distribution.

We rely heavily upon several thoughtfully cultivated vineyard sites from incredible Columbia Valley growers with whom we have deep and meaningful relationships. We blend the best lots to create the 'signature' style of Barnard Griffin's Washington wines.

## Red

750ml Cabernet Sauvignon, Columbia Valley

750ml Rob's Red, Columbia Valley

750ml Syrah, Columbia Valley

750ml Merlot, Columbia Valley

## White

750ml Sauvignon Blanc, Columbia Valley

750ml Chardonnay, Columbia Valley

750ml Riesling, Columbia Valley

750ml Pinot Gris, Columbia Valley

## Rosé

750ml Rosé of Sanviovese, Columbia Valley



Cabernet  
Sauvignon



Rob's Red



Syrah



Merlot



Sauvignon  
Blanc



Chardonnay



Riesling



Pinot Gris



Rosé of  
Sanviovese

# Reserve Portfolio

Barnard Griffin's Reserve program is the heart of its Wine Club, and these rare, interesting wines are featured in all our tasting rooms.

Production varies year to year to express the bounty of our vineyard's best, and fewer than 300 cases of most Reserve wines are produced, thoughtfully hand-crafted by Rob Griffin, Megan Hughes, and the winemaking team.

## Red

750ml Reserve Cabernet, Columbia Valley

750ml Reserve Merlot, Columbia Valley

750ml Reserve Syrah, Columbia Valley

750ml Petit Verdot, Lonesome Spring Ranch,  
Columbia Valley



Reserve  
Cabernet



Reserve  
Merlot



Reserve  
Syrah



Reserve  
Petit Verdot



Albariño



Reserve  
Chardonnay



Orange  
Muscat



Syrah Port



Rapport

## White

750ml Albariño, Columbia Valley

750ml Reserve Chardonnay, Columbia Valley

750ml Orange Muscat, Columbia Valley

## Dessert

500ml Syrah Port, Columbia Valley

500ml Rapport, Red Mountain



# Canned Wines

## C'EST le VIN

Our intent has always been to craft premium quality wines that were accessible, which in a somewhat fun pivot, brings us to our canned wine. The C'EST le VIN line is a riff on our Signature Series in playful, portable packaging that can go anywhere, anytime. The pool, on the river, camping; these wines are quaffable and quite convenient.

The C'EST le VIN line includes Sauvignon Blanc, Rosé of Sangiovese, and Chardonnay.

Available as a 12pk for WA/OR and 24 pk elsewhere.



# Vineyard Profiles



This just might be the best grape growing area in the world.

In 100 years this won't surprise anyone



— Rob Griffin

## Terroir

**Barnard Griffin has cultivated strong partnerships with vineyards and viticulturists throughout the Columbia Valley.**

Situated in the rain shadow of the Cascade Mountains, the Columbia Valley accounts for 99 percent of viniferous acreage in Washington. The rain shadow and the cataclysmic events of the Missoula Floods at the end of the last ice age contribute to the diversity of soil in the Columbia Valley. Most sites are situated below floodwater, where the soil is sandy with loess over basalt, creating well aerated soil ideal for viticulture. The Columbia Valley also has warm, dry temperatures and ample sunlight. This allows for a high amount of control in grape development for both viticulturists and winemakers. As one of the first winemakers in the State, Rob has learned how to select optimal vineyard sites which deliver overall consistency and high quality fruit.

Barnard Griffin relies heavily upon several vineyards throughout the Columbia Valley for the Signature line – blending the best lots to create the 'signature' style of Barnard Griffin's Washington wines. For the Reserve wines, we lean toward specific sites, the fruit from which Rob and Megan have worked year over year – crafting truly spectacular wines with a sense of place and a style all their own.





# Vineyard Profiles

## Red Heaven

Red Mountain AVA



### About

The unique characteristics of the south-facing slope of Red Mountain in southeast WA is known to produce big, bold, tannic red wines. Long hot days and cool nights create ideal conditions to produce smaller berries with high tannins making grapes from the Red Mountain AVA highly sought-after.

### Vines

Cabernet Sauvignon  
Merlot  
Syrah  
Tempranillo

### Soils

High alkali loam  
Gravel

### Partner Since

2010

## Lonesome Spring Ranch

Red Mountain AVA



### About

Planted in 1996 near Benton City, the vineyard gently sloped to the southeast at 900-940 feet, 350 feet above the Yakima River. Owned and farmed by noted grower Colin Morrell. Excellent air drainage and uniformity in silt loam soils, coupled with Colin's vineyard mastery, result in fully ripened grapes later in the season.

### Vines

Grenache, Durif,  
Counoise, Cinsault,  
Orange Muscat,  
Chardonnay, Merlot,  
Cabernet Sauvignon  
Petit Verdot

### Soils

Kootenay silt loam  
Starbuck silt loam

### Partner Since

1998

## Kiona Vineyard

Red Mountain AVA



### About

The Williams family has some of the original plantings on Red Mountain planted back in 1978. The blend consists of North Block, planted in 1977 at the base of the ridge, and Block 8, planted in the mid-90s and located at a higher elevation. These are the oldest Cabernet vines on Red Mountain: fruit that was first crushed by twenty-something Rob Griffin.

### Vines

Cabernet Sauvignon  
Semillon

### Soils

Sandy loess  
Hazel silt loam

### Partner Since

1982

# Vineyard Profiles

## Gunkel

Columbia Valley AVA



### About

Located near the tiny town of Mayhill on the Columbia river - both sides, in fact. Dramatic elevation changes allow for the perfect site for many varieties. All N/S orientation. Very windy, with some areas on a complete bed of basalt. We have been working with this fruit since the late 1980s.

### Vines

Petit Verdot,  
Syrah, Barbera,  
Roussanne,  
Viognier,  
Zinfandel

### Soils

Loess overlying gravel  
Slackwater sediment  
Basalt bedrock

### Partner Since

1988

## Sagemoor

Columbia Valley AVA



### About

For 40+ years, the Sagemoor Vineyards have supplied carefully-grown Columbia Valley grapes to the top wineries in Washington. The founders bought the land in 1968 and planted vineyards in 1972. Significant old vines still produce Cabernet Sauvignon. The soil types in the vineyards blocks are richly diverse - the remnants of the Missoula Floods

### Vines

Chardonnay,  
Orange Muscat,  
Albariño,  
Cabernet Sauvignon

### Soils

Varied Silt & Loam  
Clay

### Partner Since

1978

## Crawford

Columbia Valley AVA



### About

A cool site from a small family-owned and run farm, well-diversified with orchards and grapes by third-generation farmers. Geneva double curtain trains the foliage up, creating good air movement and shade for the fruit. All hand harvested and worked relationship started when Rob was sourcing fruit from Crawford in 1985

### Vines

Chardonnay,  
Orange Muscat,  
Albariño,  
Cabernet Sauvignon

### Soils

Warden Silt  
Loam

### Partner Since

1992

# Vineyard Profiles

## Desert Aire

Wahluke Slope AVA



### About

Established in 2004, this 15-acre vineyard is in the Wahluke Slope region, located in the town of Mattawa, fifty feet above the Columbia River. Syrah, planted here on flat land, creates complete ripening with intense flavor development and excellent complexity and structure. This is the Côte Rôtie of Washington in Rob's eyes.

### Vines

Syrah

### Soils

Gravel, rock, silt  
Wind blown sand

### Partner Since

2004

## Balcom & Moe

Columbia Valley AVA



### About

The three-generation Balcom family owns this farm in Pasco, WA, that expanded from orchard plantings to vinifera grapes in the early 1970s. Their grapes have continued to be sold to the best wineries in the state since. Producing a variety of grapes, they are the original growers of Sangiovese in Washington.

### Vines

Sangiovese

### Soils

Varied Silt & Loam  
Clay

### Partner Since

1983



# Questions?

**We'd love to hear from you.**

Feel free to reach out to our Sales Team for any inquiries.

**Tom Champine**

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