Sales Team

Matthew McKinnon

NW Regional Sales Manager



As Northwest Regional Sales Manager for Barnard Griffin, Matthew McKinnon tours the Great Northwest, through the Upper Left–WA, OR, MT, ID and AK–by car, ferry and plane.

Raised in Issaquah, Matthew spent his early adult years working at Jak's Grill as a bartender. This experience brought with it lifelong relationships with many in the wine industry. From these roots burst a passion for and budding knowledge of wine and more jobs centered around the industry followed, from retail sales to distribution to restaurants and retailers. Matthew loves to travel to wine regions around the world to enhance his knowledge of and engage in the vinification process from vine to bottle.

Based in Bellingham, WA, Matthew enjoys a round of golf, mountain biking, live music, cooking, international travel and supporting his wife in her professional running career as a marathoner and ultramarathoner. He is the proud owner of a toilet-trained cat.